

CORRIGENDUM NO. 1

Pre bid meeting was held on 13.09.2022 at 11:30 AM. Following bidders participated:

1. M/s Godrej Security systems
2. M/s Gunnebo
3. M/s Methodex.

Annexure I to RFP : COBPL/TRTL/2022 DT: 08.09.2022

Modifications/Additions/Deletion to the RFP for Supply of TRTL Jewel Safes to various Branches						
Sl No	Clause	Page No	Existing Clause	Query/ies	Nature	Modified Clause
1	Bid Schedule	1&2	Last Date & Time for Submission of Bids -28.09.2022 at 3:00 P.M.	Last date for submission of bids to be extended.	Modification	Last date for submission of bids has been extended to 10.10.2022 at 3:00 P.M.
2	Bid Schedule	2	Date, Time & Venue for opening of Technical Bid to Eligibility Criteria	1. Request for a Training Session for seeking clarity and methodology in COBPL/TRTL/2022 Dated 08.09.2022. 2. At the time of reverse auction various verification and process needs to be setup hence trail session is requested for Participation & Submission of BID, through the agency. We also request to organize trail session on google meet or team app so that there should be no confusion	Clarification	The details with respect to any query has already been provided in the subject point. Kindly contact the concerned officials for any assistance with respect to the submission of tender and reverse auction process.
3	Annexure E: Point No. 19 to 29	38,39	The system shall have a wirelessly integrated alarm system panel, capable of generating calls/SMS via GSM Module, incase of attack, duress, low battery etc.(SIM card shall be provided by the Bank)	1. In Point No 19 & 20 Page No 38 of Tender document you have asked for integrated alarm system panel and dual authentication biometric login for key holders with electronic display. Please clarify on this points that whether both is required as in other circles nowhere same is asked in tenders. 2. Points mentioned for Supplying of the Safes with Integrated Alarm System. Please Re-confirm what exact product is required by the Bank	Deletion	The integrated alarm system panel and dual authentication biometric login system has been dispensed with.
4	General Rules & Instructions to Bidders: Point No. 13	11	<p>DETERMINATION OF L-1 PRICE: The L-1 bidder will be determined on the basis of the lowest price quoted for the Total Cost of Ownership. The Total Cost of Ownership (TCO) will be arrived based on the Bill of Material Annexure D and the L1 bidder will be determined accordingly. The Total Cost of Ownership will be calculated as follows. TCO = Total Cost of Safes + Present value of the AMC cost for 5 years after warranty. Basing on the TCO, Ranking of the Bidders will be determined.</p> <p>The Present Value (PV) for the AMC component per year will be calculated as per the following formula: $PV = \frac{C}{(1+r)^n}$ Where 'C' is the annual AMC amount of each year 'r' is repo linked lending rate(RLLR) which is at present 7.75% 'n' is 1 for 1st year, 2 for 2nd year.....5 for 5th Year. The above mentioned calculation is for Price comparison purpose only. In case of quoting for very low abnormal AMC rates, Bank reserves the right to seek for the Performance Guarantee to the extent of 10% of the project cost throughout the 6 year period (1year Defect Liability period and 5 years under AMC).</p>	1. Determination of L-1 price needs to be further clarified 2. Total Cost of Ownership - Concept to be explained by Bank.	Modification	Since the integrated alarm system and biometric login system specifications and the AMC stands deleted now, the L-1 bidder will now be determined on the basis of the lowest price quoted for the subject supply.



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5	Eligibility Criteria : Point No. 3	4	The Bidder must have a minimum Annual Turnover of Rs. 30 Crores each year from sales of safes, security equipments during last three financial years i.e. 2019-2020, 2020-2021 & 2021-2022	1. Request to mention that the Annual Turnover of 30.00 Cr each year from sale of safes during the last three financial year must only be for the items called for in the RFP i.e. Class A and Class BB TRTL Safes and rather not the Annual Turnover of an organization be considered as it does not specify for true representation of the capability of a supplier in executing the items asked in the RFP. 2. As this tender is for Physical Security Products so kindly ask Turn over of 30 Crores from Physical Security Business or increase Turnover to 100 Crores in last 3 years.	Clarification	The tender clause remains unchanged.
6	General Rules & Instructions to Bidders: Split Clause Point No. 4		SPLIT CLAUSE: The L1, L2 & L3 will be determined on the basis of the lowest price (Cost of safes + AMC charges for 5 years) in the Reverse Auction. L2 & L3 bidders will have to match L1 price. The orders may be split between L1, L2 & L3 in the ratio of 60%, 30% & 10% respectively. In case the L2, L3 bidders does not /cannot match the prices with the L1 bidder, under the RFP there shall be an option to make an offer and negotiate with the L4 bidder and so on and so forth.	1. We request to please get the same done in ratio 40% to L-1 & on matching L-1 price L-2 & L-3 will get 30% each this will result in more uniform distribution and as per time period of 90 days in which you want this work to be completed will be more Viable. 2. As this is requirement of more than 300 safes and we are having other orders also to complete on time and like other Circle offices has done, kindly consider Split clause in 40:30:30 between L1, L2 & L3. 3. Split Clause mentioned as 60%, 30%, 10%, we request you to please amend the same as 50:30:20 (as in Jaipur) or 40:30:30 (as in Delhi, Agra, Pune, Chandigarh, Lucknow & various CO of Canara Bank).	Clarification	The tender clause remains unchanged.
7	Eligibility Criteria : Point No. 7	5	The bidder should not be a blacklisted/debarred company as on the date of submission of RFP by any Government Department /Financial Institution/ Public sector Units/Scheduled Commercial bank in India.	1. Firm should not be blacklisted in last 10 years by any organization. 2. Request you to include the clause of minimum time frame of atleast past 10 years (as per the guidelines) from the date of submission of RFP for giving an undertaking w.r.t blacklisting / debarred of the company. Also, the undertaking should not be endorsed by any authority less than the Director of the Company / Authorised Power of Attorney Holder, for authenticity of information being submitted to the Bank	Clarification	The bidders have to submit Appendix-L on the letter head of their company sealed & signed. As per the Appendix L, it has been clearly mentioned that the bidder should not have been banned or delisted or debarred by any Government, Quasi Government Agencies, Public Sector Undertakings or Private Companies " <u>anywhere, anytime</u> " Remaining terms hold good.
8	Eligibility Criteria : Point No. 5	5	The bidder should have supplied and installed the minimum quantity of 240 Nos. of Class A or Class B TRTL safes to any Public Sector Banks/Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.03.2022 in a single year.	Request to include Empanelment with Public Sector Bank/ Scheduled Commercial Bank/ FI/ RBI related to TRTL safes from atleast 7 Institutions along with valid certificate issued from authorities to be annexed in the BID.	Clarification	The tender clause remains unchanged.
9	Annexure E : Point 18	38	The trays shall be provided with label holder for organized gold storage.	1. In Technical Specification at some places you have mention Trays and some places it is Written as drawer. We request to clarify that either Drawer is required or Trays is required. 2. On point no 18 Bank is asking for the Trays and RFP mentioned with Drawers . Please cancel point no.18	Clarification	Drawers are the requirement of our RFP.



10	Terms & Conditions : Point No. 15	24	The bidder should be capable of meeting the service & support standards as specified in this RFP. Service support should be available during all Bank working days/hours.	Request you to formulate a Service Level Agreement which must be bidding upon the successful bidder for ensuring timely & effective Services. We request to seek details of SOP for Complaint Registration at Toll Free Centers/ Service Centers for registration of a complaint by the branches along with details of Service Provider across the region of supplies called for in the RFP, seeking timely & effective response to concerns of local branches.	Clarification	No such amendments can be made to the original RFP
11	Time Period : Point No. 3.1	17	The supply and delivery of the safes has to be completed within a period of 90 days from the date of receipt of the Purchase order by the bidder. The safes should be made operational within 45 days from the date of receipt of the Purchase order by the bidder.	Request you to review and reconsider the Delivery Period for this large quantum of Safes called for in the RFP and grant Time Extension for completing the supplies within 120 - 150 days from the date of signing the agreement.	Clarification	The tender clause remains unchanged.
12	Provisions for Micro & Small Enterprises (MSEs) : Point No. 7	13	For getting the benefits in case of MSE firms, shall submit relevant documents such as valid MSE registration Certificates as per policy under clause 14.1. The purchase preference are furnished in Annexure- N.	Request to clearly specify and include the submission for category type of Registration Certificate specifically for the items called for in the RFP i.e. Class A & Class BB TRTL Safes and rather not a generalised registration certificate should be allowed for the participation of a BIDDER	Clarification	As per Annexure-N on page no. 65, under point no.1, sub-point no. 1.1, it has been clearly mentioned that the MSEs should provide proof of their being registered as MSE (indicating the Terminal Validity Date of their Registration) <u>for the item</u> under Tender/RFP along with their offer.
13	Eligibility Criteria: Point No. 6	5	Original Equipment Manufacturer (OEM) can also apply through one of their authorized dealer.	Request to seek clarification on participation and submission of RFP through Authorised Dealer of a OEM; wherein the credentials of the participating agency will only be considered or would those of OEM be considered on behalf of participation by the Authorised Dealer.	Clarification	The participating bidder has to submit its credentials along with Annexure-C of RFP.
14	Eligibility Criteria: Point No. 5	5	The bidder should have supplied and installed the minimum quantity of 240 Nos. of Class A or Class B TRTL safes to any Public Sector Banks/Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.03.2022 in a single year.	Request to state that each Bank have their procurement process wherein orders are placed with either OEM or its Authorized Sales /Service Providers for supplies hence, seek validation for submission of proof of deliveries along with the purchase order copies through Authorized Sales / Service Providers along with that of the OEM, to be considered.	Clarification	1. The purchase order copies issued by the Bank/ Banks, Financial Institutions, Government organizations will be sought for validation. 2. Satisfactory delivery certificate from the respective offices indicating the dates and quantities supplied in respect of the above mentioned purchase order, will be sought for.

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